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Set 2 or 3 goals that are a priority Someone once said, "If you aim at nothing, you'll hit it every time." Make sure your goals are

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them consistent with your  
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reputation as an authority  
in their area. They identify  
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expertise and build up. You  
can then expand your  
practice over time in other  
areas that are complementary  
to the work that you do. You  
Need a Business Plan. It  
doesn't matter how big or  
small your law practice will

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be, you need to make sure  
that you have a plan for  
your business. A formal  
business plan will help you  
understand the business side  
of everything.

~~How to Start and Build a Law~~

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~~Keep Showing Up Attorney~~  
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To learn more about running  
your law firm like a  
business, download Ann  
Guinn's full white paper.

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About the Author. Ann M. Guinn is Principal of G&P Associates, teaches attorneys what they don't learn in law school—how to build and maintain high-earning, client-centered, and satisfying law

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With that, here are 11 pieces of advice that I wish someone had given to me before I launched my own law firm. 1. Focus your ideas to a single, important area of passion. You are not all things to all people. Decide



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on your niche, then narrow your focus and broaden your appeal. I decided to focus on one area of law from the start: immigration law.

~~10 Things I Learned About Building a Successful Law~~

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Build And Manage Your  
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Management Book For  
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Attorneys & More. Scroll

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down to content. MEET RUBY.

A Dedicated Attorney.

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~~Successful Immigration Law~~

~~Practice ...~~

The key to designing a legal  
practice built to last is to

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design your firm with good architectural bones – a solid foundation and a solid frame. Once you have a good foundation then you can add the right fixtures, paints, and details (i.e. your systems) to your structure.

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The practice of law is  
changing rapidly and  
drastically following one of  
the worst economic  
recessions in US history. As

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cited in a recent Forbes article about how entrepreneurship is reshaping the legal industry, three of the major trends affecting legal practitioners today include the rise of online do-it-

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yourself legal service  
providers, the disruption of  
the law firm model and ...

~~How to Build a Law Practice  
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The ability to do more than  
practice law. Sure, your

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legal services will be your bread and butter, but you'll also be able to build your own business on your terms. Control when choosing your clients. Most attorneys have a specific type of law they wish to practice. With your



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Complete Guide (2020) |  
Lawyerist~~

Law firm growth is within

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your grasp Growing a law  
firm might seem like a  
daunting task, but with a  
little foresight and a lot  
of confidence and grit, it  
can be done.

~~How to Grow a Law Practice~~

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4. Pick the Right Area of Law. Some areas are harder than others to break into. For example, it is difficult to start a solo practice firm and immediately get a Fortune 500 corporate

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client. 21 Secrets To Dramatically  
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Firm Right After Law School~~  
...

The only way to find out  
what will make your firm  
successful in five, 10 and

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15 secrets to experiment,  
and you can tolerate more  
risk if less of your income  
is committed to overhead.  
You still ...

~~8 strategies for  
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firm  
If you think we might be able to help you make your Law Firm successful then please get in touch. We're not salesy and are always happy to talk things through on 03333 442 722. For Client

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online enquiry form and we  
will call you back.

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Here are some tips on growing your family law practice. By Jennifer A. Brandt, Family Lawyer.

Building a book of business as a family lawyer is unique because, unlike those who practice in other fields of



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law, family lawyers cannot  
rely on repeat business.  
Thus, we are required to  
bring in new clients day  
after day, month after  
month, year ...

~~Developing and Growing Your~~

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~~Family Law Practice~~  
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