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What Leaders Need to Know

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Demographic Clarity

Huge demographic shifts, driven by new technologies, government policies, economic circumstances, and social shifts are disrupting business models all over the United States.

Business executives know that their customers are changing, but have a difficult time quantifying and predicting the changes.

Big Shifts Ahead: Demographic Clarity for Businesses

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In Big Shifts Ahead, Burns and Porter use commonsense frameworks to make their points. They classify their demographic data into generations by

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Clarity For Business decade born, which is a novel approach to mainstream demographic analysis. It seems crazy this hasn't been done more widely before.

Big Shifts Ahead: Demographic Clarity For Business ...

Big Shifts Ahead: Demographic Clarity For Business by John Burns & Chris Porter is one of those books. And I'm excited to give YOU an earful with this book summary and a few of my favorite big ideas. The book is all about big societal and demographic shifts occurring in the United States between 2015 and 2025.

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Source: US Census Bureau, Current Population Survey, Annual Social and Economic Supplements ... Social shifts happen more quickly now NUMBER OF YEARS FROM AN ISSUE'S TRIGGER POINT UNTIL FEDERAL ACTION WAS TAKEN

Demographic Clarity for Businesses Real Estate Demographic Shifts 1. 38 percent more people over the age of 65. Most of growth in the population 65 or older - which will reach 66 million

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Clarity by 2025 will be young Baby Boomers born in the 1950s. They are 7 percent more likely to work than their predecessors, which means 25 percent will be working full-time.

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